



February 24, 2003

To Whom It May Concern:

Del Frisco's is known for warm, hands-on, personal hospitality; our reputation is built on service as much as it is on the quality of our steaks and seafood. In the past, we have been very cautious with technological advancements because Del Frisco's prides itself not only on the class and character of our establishment, but also our guests. Only if a wireless POS product was discreet and enhanced service could we even consider making the change. The Write-On Handheld from ASI has delivered all that it promised and more.

It's nice when technology accommodates the server, rather than the other way around; it just makes their job easier. With the Write-On Handheld, our servers write an order the way they always have, but instead of walking to a fixed station and waiting in line to punch the order into the computer, they send it directly to the kitchen from tableside and then have more time to concentrate on our customers' needs. They are handling more tables, increasing their tips and creating more revenue for the restaurant – it's great! Furthermore, the Write-On Handheld helps our servers keep track of our rather lengthy wine list and ever-changing daily specials and puts information about ingredients and recipes at their fingertips – literally. All of this, combined with the ability to let me view up-to-the-minute operational information, it's a win-win for everyone!

The Write-On Handheld from ASI is truly a break through in tableside ordering and is no doubt the future of point of sale.

A handwritten signature in black ink, appearing to read "Sabrina Chambliss". The signature is fluid and cursive, with a long horizontal stroke at the end.

Sabrina Chambliss
General Manager
Del Frisco's Prime Steak & Lobster
Orlando, Florida